#### NEW JERSEY ECONOMIC DEVELOPMENT AUTHORITY

## October 11, 2018

## MINUTES OF THE MEETING

Members of the Authority present: Charles Sarlo, Vice Chairman; Patrick Mullen representing Commissioner Marlene Caride of the Department of Banking and Insurance; Robert Soberanis representing Commissioner Robert Asaro - Angelo of Department of Labor and Workforce Development; Dan Ryan representing Commissioner Catherine McCabe of the Department of Environmental Protection; Public Members Philip Alagia, Fred Dumont, Louis Goetting, and Thomas Scrivo.

Present via conference call: Larry Downes, Chairman; Catherine Brennan representing State Treasurer Elizabeth Muoio; and Public Members William Layton, and Rodney Sadler, Non-Voting Member.

Absent: Public Members Massiel Medina Ferrara; William J. Albanese, Sr., Second Alternate Public Member; and John Lutz, Third Alternate Public Member.

Also present: Timothy Sullivan, Chief Executive Officer of the Authority; Deputy Attorney General Gabriel Chacon; Adam Sternbach, Governor's Authorities' Unit; and staff.

Mr. Sarlo called the meeting to order at 10:00 am.

Pursuant to the Internal Revenue Code of 1986, Mr. Sullivan announced that this was a public hearing and comments are invited on any Private Activity bond projects presented today.

In accordance with the Open Public Meetings Act, Mr. Sullivan announced that notice of this meeting has been sent to the *Star Ledger* and the *Trenton Times* at least 48 hours prior to the meeting, and that a meeting notice has been duly posted on the Secretary of State's bulletin board.

# MINUTES OF AUTHORITY MEETING

The next item of business was the approval of the September 13, 2018 meeting minutes. A motion was made to approve the minutes by Mr. Dumont, and seconded by Ms. Brennan, and was approved by the 11 voting members present.

**FOR INFORMATION ONLY:** The next item was the presentation of the Chief Executive Officer's Monthly Report to the Board.

## **AUTHORITY MATTERS**

ITEM: 21st Century Redevelopment Program

**REQUEST:** Approval for the 21<sup>st</sup> Century Redevelopment Program with financing from the Economic Recovery Fund to fund grants to communities for economic development plans with solutions and strategies for commercial "ghosts" or "stranded assets".

MOTION TO APPROVE: Ms. Brennan SECOND: Mr. Mullen AYES: 11

RESOLUTION ATTACHED AND MARKED EXHIBIT: 1

**ITEM:** Innovation Challenge Program

**REQUEST:** Approval for the Innovation Challenge Program with financing from the Economic Recovery Fund to fund grants to communities for economic development plans to catalyze planning and key investments to position their city and region to augment their innovation ecosystem.

MOTION TO APPROVE: Mr. Ryan SECOND: Mr. Downes AYES: 11

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 2** 

ITEM: "Access" Pilot Lending Program

**REQUEST:** Launch a pilot lending program, "Access", to provide support to small businesses in New Jersey and delegate authority to staff to approve applicants that meet all the program criteria.

MOTION TO APPROVE: Mr. Mullen SECOND: Mr. Ryan AYES: 11

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 3** 

**ITEM:** Offshore Wind Economic Development Tax Credit Program

**REQUEST:** Approve the regulations and procedures associated with administering the program.

MOTION TO APPROVE: Mr. Mullen SECOND: Mr. Ryan AYES: 10

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 4** 

Mr. Scrivo recused himself because he represents a client who is opposed to the industry.

## **INCENTIVE PROGRAMS**

## **Grow New Jersey Assistance Program**

ITEM: Keyme, Inc.

APPL.#45185

**REQUEST**: To approve the application of Keyme, Inc. For a Grow New Jersey Assistance Program Grant to encourage the applicant to make a capital investment and locate in Jersey City, NJ. Project location of Jersey City, Hudson County qualifies as an Urban Transit HUB Municipality under N.J.S.A. 34:1B-242 et seq and the program's rules, N.J.A.C. 19:31-18. The project is eligible, pursuant to the statute, for bonus increases to the tax credit award for Transit Oriented Development, Targeted Industry of Manufacturing. The estimated annual award is \$546,720 for a 10-year term.

MOTION TO APPROVE: Mr. Mullen SECOND: Mr. Ryan AYES: 11

RESOLUTION ATTACHED AND MARKED EXHIBIT: 5

ITEM: Neumann Gruppe USA, Inc.

APPL.#45190

**REQUEST:** To approve the application of Neumann Gruppe USA, Inc. for a Grow New Jersey Assistance Program Grant to encourage the applicant to make a capital investment and locate in Hoboken City, NJ. Project location of Hoboken City, Hudson County qualifies as an Urban Transit HUB Municipality under N.J.S.A. 34:1B-242 et seq and the program's rules, N.J.A.C. 19:31-18. The project is eligible, pursuant to the statute, for bonus increases to the tax credit award for Transit Oriented Development. The estimated annual award is \$315,000 for a 10-year term.

MOTION TO APPROVE: Ms. Brennan SECOND: Mr. Downes AYES: 11

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 6** 

Mr. Ryan left the meeting at this time.

## **Grow New Jersey Assistance Program- Modification**

**ITEM:** Audible, Inc.

APPL.#40678

**REQUEST**: Consent to a second six-month extension

MOTION TO APPROVE: Mr. Scrivo SECOND: Mr. Alagia

AYES: 10

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 7** 

ITEM: Jackson Hewitt Inc. & Subsidiaries

APPL.#40714

**REQUEST**: Consent to a second six-month extension

MOTION TO APPROVE: Mr. Mullen

**SECOND:** Mr. Alagia

**AYES: 10** 

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 8** 

ITEM: Resintech, Inc APPL.#42319

**REQUEST**: Consent to a second six-month extension

MOTION TO APPROVE: Mr. Mullen SECOND: Mr. Alagia AYES: 10

RESOLUTION ATTACHED AND MARKED EXHIBIT: 9

Ms. Brennan entered the meeting at this time.

## **EDISON INNOVATION FUND**

ITEM: Authorized Luxury Group Appeal

**REQUEST:** Consent to the recommendation to uphold the declination of the NOL application

for Authorized Luxury Group.

MOTION TO APPROVE: Mr. Scrivo SECOND: Ms. Brennan AYES: 10

RESOLUTION ATTACHED AND MARKED EXHIBIT: 10

## **BOND PROJECTS**

**ITEM:** School Facilities Construction Bonds

**REQUEST**: Approve the issuance of one or more series of 2018 School Facilities Construction

Refunding Bonds and one or more series of the 2018 School Facilities Construction Bonds.

MOTION TO APPROVE: Mr. Dumont SECOND: Mr. Soberanis AYES: 10

RESOLUTION ATTACHED AND MARKED EXHIBIT: 11

Mr. Scrivo left the meeting at this time.

# **Combination Preliminary and Bond Resolutions**

APPL.#45195

PROJECT: LEAP STEM, LLC

**LOCATION:** Camden City, Camden County

**PROCEEDS FOR: Refinancing** 

FINANCING: \$7,500,000 tax exempt bond

MOTION TO APPROVE: Mr. Mullen SECOND: Mr. Downes AYES: 9

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 12** 

PUBLIC HEARING: Yes PUBLIC COMMENT: None

## **Public Hearing Only**

**PROJECT:** The Friends of TEAM Charter Schools, Inc.

APPL.#45075

LOCATION: Newark City, Essex County

PROCEEDS FOR: Acquisition and Renovation of existing building

FINANCING: \$13,500,000 total costs

**PUBLIC HEARING:** Yes

**PUBLIC COMMENT:** Mr. Colandus "Kelly" Francis, Member, Camden City Taxpayers Association, and Camden resident asked if the residents would be liable for the bond debt if the Friends of TEAM Charter Schools, Inc. defaulted on the bond obligations. Mr. Bern Davis, Chiesa, Shahinian & Giantomasi, responded that the Camden residents would not be liable for any bond debt, should there be a default.

## **LOANS/GRANTS/GUARANTEES**

## **Hazardous Discharge Site Remediation Fund**

ITEM: Summary of NJDEP Hazardous Discharge Site Remediation Fund Program projects

approved by the Department of Environmental Protection.

MOTION TO APPROVE: Mr. Goetting SECOND: Mr. Mullen

AYES: 9

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 13** 

**PROJECT**: Pennington Borough Sanitary

APPL.#45165

LOCATION: Pennington Borough, Mercer County

PROCEEDS FOR: Remedial Investigation

**FINANCING:** \$301,604

**PROJECT**: Sprague's Oil Service, Inc.

APPL.#44999

LOCATION: Matawan Borough, Monmouth County

**PROCEEDS FOR:** Remedial Investigation

**FINANCING: \$61,400** 

## **Petroleum Underground Storage Tank (PUST)**

ITEM: Summary of NJDEP Petroleum UST Remediation, Upgrade & Closure Fund Program projects approved by the Department of Environmental Protection.

MOTION TO APPROVE: Mr. Goetting SECOND: Ms. Brennan AYES: 9

RESOLUTION ATTACHED AND MARKED EXHIBIT: 14

PROJECT: Angelina Ciallella APPL.#44974

LOCATION: Freehold Township, Monmouth County

**PROCEEDS FOR:** Remediation

**FINANCING:** \$659,024

PROJECT: Clara Engime APPL.#44965

**LOCATION:** Collingswood Borough, Camden County

PROCEEDS FOR: Remediation

**FINANCING:** \$640,485

**PROJECT:** American Vegan Society APPL.#44975

**LOCATION:** Franklin Township, Gloucester County

**PROCEEDS FOR:** Remediation

**FINANCING:** \$157,338

PROJECT: David Leininger APPL.#44605

LOCATION: Lower Township, Cape May County

**PROCEEDS FOR:** Remediation

**FINANCING:** \$124,257

#### **REAL ESTATE**

ITEM: Parcel F-1, Tinton Falls

REQUEST: Approve the execution of an Assignment and Assumption Agreement between the

NJEDA and RWJ Barnabas Health, Inc.

MOTION TO APPROVE: Mr. Dumont SECOND: Mr. Goetting AYES: 9

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 15** 

ITEM: Camden Waterfront Project

REQUEST: Consent to execute a Parking Management Agreement with New Jersey Aquarium,

LLC.

MOTION TO APPROVE: Mr. Goetting SECOND: Mr. Soberanis AYES: 9

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 16** 

ITEM: FMERA Purchase and Sale & Redevelopment Agreement

**REQUEST**: Consent to FMERA entering into the purchase and sale & development agreement

with KKF University Enterprises, LLC.

MOTION TO APPROVE: Mr. Dumont SECOND: Ms. Brennan AYES: 8

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 17** 

Mr. Goetting recused himself because he represents New Jersey City University.

## **BOARD MEMORANDUMS**

FOR INFORMATION ONLY: Projects approved under Delegated Authority

## **Premier Lender Program:**

**PROJECT:** 145 Cedar Limited Liability Company

APPL.#45194

LOCATION: Englewood City, Bergen County

**PROCEEDS FOR:** Purchase of Property

FINANCING: \$1,845,000 ConnectOne Bank loan with \$307,500 EDA participation

**PROJECT:** Jaan Holdings LLC

APPL.#45217

**LOCATION:** Rahway City, Union County **PROCEEDS FOR:** Purchase of Property

FINANCING: \$2,340,000 Provident Bank loan with \$1,170,000 EDA participation

# **Small Business Fund:**

**PROJECT:** All That Dance Studio

APPL.#45191

LOCATION: Hopewell Township, Cumberland County

**PROCEEDS FOR:** Purchase of Property

FINANCING: \$132,750 direct loan

FOR INFORMATION ONLY: Incentive Modifications- 3rd Quarter 2018 approvals-

**Delegated Authority** 

FOR INFORMATION ONLY: Hazardous Discharge Site- 3rd Quarter 2018 approvals-

Delegated Authority

**FOR INFORMATION ONLY:** Petroleum Underground Storage Tank Program- 3rd Quarter 2018 approvals- Delegated Authority

**FOR INFORMATION ONLY:** Real Estate Delegated Authority- 3rd Quarter 2018 approvals-Delegated Authority

## **PUBLIC COMMENT**

There was no public comment.

## **EXECUTIVE SESSION**

The next item was to adjourn the public session of the meeting and enter into Executive Session to discuss a matter under negotiation, where disclosure could adversely affect the public interest. The minutes will be made public when the need for confidentiality no longer exists.

MOTION TO APPROVE: Mr. Dumont SECOND: Mr. Alagia AYES: 9

RESOLUTION ATTACHED AND MARKED EXHIBIT: 18

The Board returned to Public Session.

## **AUTHORITY MATTERS**

The next item was to approve the items discussed in Executive Session.

MOTION TO APPROVE: Mr. Dumont SECOND: Mr. Downes AYES: 9

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 19** 

There being no further business, on a motion by Mr. Dumont, and seconded by Mr. Downes, the meeting was adjourned at 11:45am.

Certification:

The foregoing and attachments represent a true and complete summary of the actions taken by the New Jersey Economic Development Authority at its meeting.

Erin Gold, Chief of Staff

Assistant Secretary