# NEW JERSEY ECONOMIC DEVELOPMENT AUTHORITY

#### June 11, 2019

#### **MINUTES OF THE MEETING**

Members of the Authority present: Chairman Kevin Quinn, Commissioner Marlene Caride of the Department of Banking and Insurance; Julie Diaz representing Commissioner Robert Asaro - Angelo of Department of Labor and Workforce Development; Dan Ryan representing Commissioner Catherine McCabe of the Department of Environmental Protection; Catherine Brennan representing State Treasurer Elizabeth Muoio; Public Members Philip Alagia, Louis Goetting and John Lutz, Third Alternate Public Member.

Members present via conference call: Public Members Charles Sarlo, Vice Chairman; Fred Dumont, William Layton and Thomas Scrivo.

Absent: Massiel Medina Ferrara, Public Member.

Also present: Timothy Sullivan, Chief Executive Officer of the Authority; Deputy Attorney General Gabriel Chacon; Adam Sternbach, Governor's Authorities' Unit; and staff.

Mr. Quinn called the meeting to order at 10:00 am.

Pursuant to the Internal Revenue Code of 1986, Ms., Sanders announced that this was a public hearing and comments are invited on any Private Activity bond projects presented today.

In accordance with the Open Public Meetings Act, Ms. Sanders announced that notice of this meeting has been sent to the *Star Ledger* and the *Trenton Times* at least 48 hours prior to the meeting, and that a meeting notice has been duly posted on the Secretary of State's bulletin board.

# MINUTES OF AUTHORITY MEETING

The next item of business was the approval of the May 14, 2019 meeting minutes. A motion was made to approve the minutes by Mr. Ryan, and seconded by Mr. Lutz, and was approved by the 12 voting members present.

**FOR INFORMATION ONLY:** The next item was the presentation of the Chief Executive Officer's Monthly Report to the Board.

# **AUTHORITY MATTERS**

ITEM: Memorandum of Understanding between the Authority and the Commission on Science, Innovation and Technology

**REQUEST:** Approval to enter into a Memorandum of Understanding with the Commission for the purpose of providing support services to the Commission.

MOTION TO APPROVE: Mr. Alagia SECOND: Commissioner Caride AYES: 12 RESOLUTION ATTACHED AND MARKED EXHIBIT: 1

ITEM: Special Counsel: Executive Order 52 (Murphy 2019) and Attorney General Investigation

- Amendment to Retention Agreement

**REQUEST:** To approve additional contract funding.

MOTION TO APPROVE: Mr. Ryan SECOND: Mr. Lutz AYES: 12

RESOLUTION ATTACHED AND MARKED EXHIBIT: 2

# INCENTIVE PROGRAMS

# **Grow New Jersey Assistance Program**

Commissioner Angelo joined the meeting at this time.

Ms. Diaz left the meeting at this time.

ITEM: Case Medical, Inc.

APPL.#45598

**REQUEST**: To approve the finding of jobs at risk

MOTION TO APPROVE: Mr. Ryan SECOND: Ms. Brennan AYES: 12

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 3** 

ITEM: Case Medical, Inc.

APPL.#45598

REQUEST: To approve the application of Case Medical, Inc. for a Grow New Jersey Assistance Program Grant to encourage the applicant to make a capital investment and locate in Bloomfield Twp., NJ. Project location of Bloomfield Twp., Essex County qualifies as a Distressed Municipality under N.J.S.A. 34:1B-242 et seq and the program's rules, N.J.A.C. 19:31-18. The project is eligible, pursuant to the statute, for bonus increases to the tax credit award for Transit Oriented Development, Cap. Inv. in excess of Min. (non-Mega) and Targeted Industry of Manufacturing. The estimated annual award is \$970,500 for a 10-year term. MOTION TO APPROVE: Ms. Brennan SECOND: Commissioner Angelo AYES: 12 RESOLUTION ATTACHED AND MARKED EXHIBIT: 4

ITEM: CIT Bank, N.A.

APPL.#45503

**REQUEST**: To approve the finding of jobs at risk

MOTION TO APPROVE: Commission Caride SECOND: Mr. Alagia AYES: 12

ITEM: CIT Bank, N.A. APPL.#45503

**REQUEST**: To approve the application of CIT Bank, N.A. for a Grow New Jersey Assistance Program Grant to encourage the applicant to make a capital investment and locate in Morristown, NJ. Project location of Morristown, Morris County qualifies as a Priority Area under N.J.S.A. 34:1B-242 et seq and the program's rules, N.J.A.C. 19:31-18. The project is eligible, pursuant to the statute, for bonus increases to the tax credit award for Jobs with Salary in Excess of County Average, Large Number of New/Retained F/T Jobs and Targeted Industry of Finance. The estimated annual award is \$2,216,250 for a 10-year term.

MOTION TO APPROVE: Mr. Ryan SECOND: Ms. Brennan AYES: 12

RESOLUTION ATTACHED AND MARKED EXHIBIT: 6

ITEM: Infobip LLC

APPL.#45571

**REQUEST**: To approve the application of Infobip LLC for a Grow New Jersey Assistance Program Grant to encourage the applicant to make a capital investment and locate in Jersey City, NJ. Project location of Jersey City, Hudson County qualifies as an Urban Transit HUB Municipality under N.J.S.A. 34:1B-242 et seq and the program's rules, N.J.A.C. 19:31-18. The project is eligible, pursuant to the statute, for bonus increases to the tax credit award for Transit Oriented Development, Jobs with Salary in Excess of County Average and Targeted Industry of Technology. The estimated annual award is \$206,250 for a 7-year term.

MOTION TO APPROVE: Mr. Lutz SECOND: Mr. Alagia AYES: 12

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 7** 

ITEM: Zipdrug, Inc.

APPL.#45671

**REQUEST**: To approve the application of Zipdrug, Inc. for a Grow New Jersey Assistance Program Grant to encourage the applicant to make a capital investment and locate in Jersey City, NJ. Project location of Jersey City, Hudson County qualifies as an Urban Transit HUB Municipality under N.J.S.A. 34:1B-242 et seq and the program's rules, N.J.A.C. 19:31-18. The project is eligible, pursuant to the statute, for bonus increases to the tax credit award for Transit Oriented Development and Targeted Industry of Technology. The estimated annual award is \$630,000 for a 10-year term.

MOTION TO APPROVE: Mr. Ryan SECOND: Ms. Brennan AYES: 12 RESOLUTION ATTACHED AND MARKED EXHIBIT: 8

# **Grow New Jersey Assistance Program - Modifications**

ITEM: Atlantic City Contact Center, LLC

APPL.#41071

**REQUEST**: To approve a modified project with an overall reduction in the incented new full-time jobs from 332 to 121.

MOTION TO APPROVE: Mr. Ryan SECOND: Commissioner Angelo AYES: 12

ITEM: Bayada Home Health Care, Inc

APPL.#42313

**REQUEST**: To consent to the restructuring of Bayada Home Health Care, Inc. from a for profit corporation to a nonprofit corporation.

MOTION TO APPROVE: Mr. Lutz SECOND: Commissioner Caride AYES: 11

RESOLUTION ATTACHED AND MARKED EXHIBIT: 10

Mr. Goetting recused himself because he represented the applicant previously.

ITEM: Nestle HealthCare Nutrition Inc. & Nestle Nutrition R & D Centers Inc. APPL.#41050 **REQUEST**: To consent to an overall reduction in the incented new full-time jobs from 177 to 102.

MOTION TO APPROVE: Mr.Ryan

SECOND: Mr. Alagia

**AYES: 12** 

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 11** 

### NJ Film and Digital Media Tax Credit Program

ITEM: Proposed Rule Amendment, Film & Digital Media Tax Credit Program

**REQUEST:** To approve the proposed re-adoption with amendment and to authorize staff to submit the proposed re-adoption with amendment for promulgation in the New Jersey Register, subject to final review and approval by the Office of the Attorney General and the Office of Administrative Law.

MOTION TO APPROVE: Ms. Brennan SECOND: Commissioner Caride AYES: 12 RESOLUTION ATTACHED AND MARKED EXHIBIT: 12

ITEM: To approve the following NJ Film and Digital Media Tax Credit Projects for allocations in Fiscal Year 2019

PROJECT: Besa Movie LLC

APPL.#45505

**MAX AMOUNT OF TAX CREDITS: \$469,794** 

MOTION TO APPROVE: Ms. Brennan SECOND: Mr. Lutz AYES: 12

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 13** 

Mr. Sarlo left the call at this time.

PROJECT: The HKB Film LLC

APPL.#45557

**MAX AMOUNT OF TAX CREDITS: \$77,397** 

MOTION TO APPROVE: Mr. Lutz

**SECOND:** Commissioner Caride

**AYES: 11** 

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 14** 

PROJECT: Touchstone Television Productions LLC

APPL.#45578

MAX AMOUNT OF TAX CREDITS: \$2,420,661

MOTION TO APPROVE: Ms. Brennan SECOND: Commissioner Caride

**AYES: 11** 

PROJECT: Day 28 Films Liberty LLC

MAX AMOUNT OF TAX CREDITS: \$3,199,577

MOTION TO APPROVE: Mr. Lutz SECOND: Ms. Brennan

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 16** 

APPL.#45537

**AYES: 11** 

### **BOND PROJECTS**

### **Bond Resolutions**

PROJECT: Middlesex Water Company

APPL.# 45257

LOCATION: Statewide

PROCEEDS FOR: Renovation of existing building/equipment

FINANCING: \$65,000,000 Tax-Exempt Bond

MOTION TO APPROVE: Commissioner Caride SECOND: Mr. Alagia AYES: 11

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 17** 

PUBLIC HEARING: Yes
PUBLIC COMMENT: None

PROJECT: Jewish Home at Rockleigh, Inc.

APPL.# 45618

LOCATION: Rockleigh Borough, Bergen County

PROCEEDS FOR: Refinancing

FINANCING: \$13,700,000 Tax-exempt Bond

MOTION TO APPROVE: Mr. Ryan SECOND: Mr. Goetting AYES: 11

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 18** 

PUBLIC HEARING: Yes PUBLIC COMMENT: None

PROJECT: JHF 1 Pond LLC

APPL.# 45613

AYES: 11

LOCATION: Rockleigh Borough, Bergen County

PROCEEDS FOR: Refinancing

FINANCING: \$6,000,000 Tax-exempt Bond

MOTION TO APPROVE: Ms. Brennan SECOND: Mr. Ryan

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 19** 

PUBLIC HEARING: Yes
PUBLIC COMMENT: None

#### LOANS/GRANTS/GUARANTEES

#### **Direct Loan Program**

PROJECT: Fort Monmouth Economic Revitalization Authority

APPL.#45702

LOCATION: Oceanport Borough, Monmouth County

PROCEEDS FOR: Working Capital

FINANCING: \$5,000,000 NJEDA Direct Loan

THIS PROJECT WAS WITHHELD FROM CONSIDERATION.

### Statewide Loan Pool Program

PROJECT: SMC River Avenue, LLC

APPL.#45726

LOCATION: Dover Township, Ocean County

**PROCEEDS FOR:** Working Capital

FINANCING: \$4,902,000 Ocean First Loan with a 40.8% (\$2,000,000) EDA participation.

MOTION TO APPROVE: Mr. Ryan SECOND: Mr. Layton AYES: 11

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 20** 

### **Hazardous Discharge Site Remediation Fund**

ITEM: Summary of NJDEP Hazardous Discharge Site Remediation Fund Program projects approved by the Department of Environmental Protection.

MOTION TO APPROVE: Commissioner Angelo SECOND: Mr. Ryan AYES: 11

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 21** 

PROJECT: County of Middlesex (Perth Amboy Waterfront Park)

APPL.#45313

LOCATION: Perth Amboy, Middlesex County PROCEEDS FOR: Site/Remedial Investigation

**FINANCING:** \$128,110

# Petroleum Underground Storage Tank (PUST)

ITEM: Summary of NJDEP Petroleum UST Remediation, Upgrade & Closure Fund Program

projects approved by the Department of Environmental Protection.

MOTION TO APPROVE: Mr. Lutz SECOND: Mr. Goetting

**AYES: 11** 

PROJECT: Jeaniene Brownlee

LOCATION: Maplewood Twp., Essex County

PROCEEDS FOR: Upgrade, Closure, Remediation

**FINANCING:** \$120,666

PROJECT: MBDF, LLC

APPL.# 45561

APPL.#45686

LOCATION: Newark, Essex County

PROCEEDS FOR: Remediation

**FINANCING: \$251,816** 

### **OFFICE OF RECOVERY**

#### **Energy Resilience Bank**

ITEM: Energy Resilience Bank — University Hospital-Newark Power Plant Repowering Project Funding Modification Recommendation

REQUEST: To modify the November 14, 2017 Board action by changing the reservation of

ERB funding from \$36,267,500 to \$39,120,000 for the project.

MOTION TO APPROVE: Mr. Ryan

SECOND: Ms. Brennan

**AYES: 11** 

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 23** 

### **BOARD MEMORANDUMS**

**FOR INFORMATION ONLY:** Credit Underwriting projects Approved Under Delegated Authority

# **Premier Lender Program:**

PROJECT: Sunrise Pharmaceutical Inc.

APPL.#45649

LOCATION: Rahway City, Union County

PROCEEDS FOR: Refinancing

FINANCING: \$2,200,000 Provident Bank loan with a 22.73% (\$500,000) Authority

participation under the Access Pilot Program.

### **Small Business Fund Program:**

**PROJECT:** 463 Schuyler Ave Real Estate LLC

APPL.#45654

LOCATION: Kearny Town, Hudson County PROCEEDS FOR: Purchase of Property

FINANCING: \$657,000 M&T Bank loan with a 14.67% (\$97,000) Authority participation.

### **PUBLIC COMMENT**

Mayor Francisco Moran, City of Camden, Camden, NJ

Sherriff Whip Wilson, Camden, NJ

John Ciaramella, President, Atlantic City Contact Center, Atlantic City, NJ

Minister Wasim Muhammad, Muhammad's Temple, Camden, NJ

Damon Pennington, Camden Arts Yard, Vorhees, NJ

Mike Douglas, Resintech, Camden, NJ

Victor Carrillo, EMR, Camden, NJ

Jordan Walker, Respond, Camden, NJ

Bryan Morton, NCU, Camden, NJ

Jon Young, Freeholder, Camden County Board of Chosen Freeholders, Camden, NJ

Samir Nunoz, Superior Arts, Camden, NJ

Lou Cappelli, Freeholder Director, Camden County Board of Chosen Freeholders

Haddon Twp., NJ

Sue Altman, Working Families

Jerome Montes, NJ Citizens, Lawrence, NJ

Stan White Retired

Keith Benson, Camden

Amir Khan, Camden

Dennis Gormley, ATNJ, Vorhees, NJ

Warren Golden, Atlantic City Contact Center, Atlantic City, NJ

The above members of the public addressed the board to share their perspectives on the Grow New Jersey program.

Mr. Warren Golden, CFO and Mr. John Ciaramella, President, Atlantic City Contact Center, addressed the board in opposition to the use of the Net Benefit Test used for the modification to their project.

# **EXECUTIVE SESSION**

The next item was to adjourn the public portion of the meeting and move in to executive session to discuss matters involving lease negotiations where disclosure could adversely affect the public interest and to receive attorney-client advice regarding ongoing legal inquiries. The minutes of which will be released when the need for confidentiality no longer exists.

MOTION TO APPROVE: Ms. Brennan SECOND: Mr. Alagia AYES: 11

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 24** 

The Board returned to Public Session.

ITEM: First Lease Amendment Agreement with Hurel Corporation, The Technology Centre of New Jersey, 671 South Route 1, North Brunswick, NJ (Tech III, BOC II, Suite A).

**REQUEST:** To approve the execution of a First Lease Amendment Agreement, on final terms subject to approval by the Chief Executive Officer and the Attorney General's Office.

MOTION TO APPROVE: Mr. Alagia SECOND: Mr. Ryan AYES: 8

**RESOLUTION ATTACHED AND MARKED EXHIBIT: 25** 

There being no further business, on a motion by Mr. Ryan, and seconded by Ms. Brennan, the meeting was adjourned at 12:55pm.

Certification:

The foregoing and attachments represent a true and complete summary of the actions taken by the New Jersey Economic Development Authority at its meeting.

Fred Cole

SVP Operations/ELO Assistant Secretary