Appendix B: Due Diligence Checklist

Examples from SSBCI 1.0 program are located at: https://home.treasury.gov/policy-issues/small-business-programs/state-small-business-credit-initiative-ssbci/ssbci-program-reports

Respondent must include unless not applicable:

- 1. Most recent presentation deck.
- 2. Summary of key terms of the investment agreement for the Fund (e.g. planned ratio of private capital to SSBCI capital, fees paid to originating lenders, fees charged to NJEDA, etc.)
- 3. Chart: Respondent ownership structure.
- 4. Chart: Respondent management/organizational structure and biographies.
- 5. Chart: Proposed legal, organizational, and tax structure for Fund, including a description of any proposed ownership interest in the Fund by Recipient. Any agreements to which Authority is a party must be governed by the laws of New Jersey.
- 6. Respondent's budget and audited financial statements of fund(s) and holding company.
- 7. Annual & quarterly reporting packages sent to any partnering state entities for the last 2 years (or through inception if less than 2 years), to the extent possible under agreements with said entities.
- 8. Reference list (e.g. investors, deal sources, portfolio companies, CDFI/MDI partners, state entities, service providers).
- 9. NJ tax clearance certificate and NJ Tax ID number.