# Main Street Micro Business Loan

Informational Session September 26, 2022

Presented by:
Naimah Marshall, Program Manager
Business Banking
Community Development Division





# **About the NJEDA**

The New Jersey Economic Development Authority (NJEDA) serves as the State's principal agency for driving economic growth.

The NJEDA is committed to making New Jersey a national model for inclusive and sustainable economic development by focusing on key strategies to help build strong and dynamic communities, create good jobs for New Jersey residents, and provide pathways to a stronger and fairer economy. Through partnerships with a diverse range of stakeholders, the NJEDA creates and implements initiatives to enhance the economic vitality and quality of life in the State and strengthen New Jersey's long-term economic competitiveness.



HELPING TO BUILD A

STRONGER AND FAIRER

NEW JERSEY ECONOMY

# MAIN STREET RECOVERY PROGRAM

### \$150 MILLION

Appropriated for several products to support New Jersey small businesses. Products are expected to consist of:

### - GRANTS TO SMALL BUSINESSES

Will support NJ small businesses (as defined by SBA) with renovations, improvements, lease payments, and purchase and/or installation of furniture, fixtures and equipment.

### - LOANS TO MICRO BUSINESSES

Low-cost financing will support NJ micro businesses, defined as businesses with 10 or fewer full-time employees, and less than \$1.5M in annual revenue.

### - RESOURCES FOR LENDERS

Loans and grants to lenders that have at least 10 years of experience servicing micro businesses. These resources will help lenders support more micro businesses with loans and technical assistance.





### **Main Street Micro Business Loan**

Main Street Micro Business Loan will provide financing of up to \$50,000 to eligible micro businesses in New Jersey with ten or fewer full-time employees and no greater than \$1.5 million in annual gross revenues.

### **ELIGIBLE BUSINESSES**

Product is open to non-profit, for-profit and home-based\* micro businesses who:

- ► Have < \$1.5 million in annual gross revenue (based on the last federal tax return required to file)
- ► Have a least one owner with a minimum credit score of 600
- Non-profits must meet a minimum Debt Service Coverage Ratio (DSCR) of 1.0x
- ► Have no more than 10 full-time employees at time of application and three months prior to application\*\*
- Are legally registered to do business in New Jersey, with a business location (including a home office) in New Jersey.
- ► Have been formed at least six months prior to the date of application
- Are in good standing with the New Jersey Department of Labor and Workforce Development (LWD) and NJ Department of Environmental Protection at the time of application

<sup>\*</sup>Home-based businesses cannot use loan, proceeds for any residential costs (i.e. home mortgage/lease payments)

<sup>\*\*</sup>As evidenced by WR-30 filings or equivalent payroll report. There is no minimum employee number and sole proprietors are eligible.

### **Main Street Micro Business Loan**

### **ELIGIBLE USES**

- Future operating expenses, which may be held as working capital to fund such future operating expenses
- ► Future inventory expenses
- Future purchases of equipment as long as installation and construction costs do not exceed \$1,999.99

(Examples of eligible expenses: Payroll, Rent/Lease, Mortgage, Taxes, Utilities, Marketing)

### **INELIGIBLE USES**

- ► Refinancing of existing debt
- ► The reimbursement for expenses, costs, and/or purchases already paid by the business
- Personal, non-business obligations or costs incurred by related entities
- Construction
- Equipment requiring installation or construction costs in excess of \$1,999.99
- ➤ Rolling Stock no cars, trucks, or vans can be purchased with this loan
- ► Home-based businesses cannot use loan proceeds for any residential cost (i.e., home mortgage/lease payments)



### **Main Street Micro Business Loan**

### **BENEFITS**

- Standard 10-year term
- > 2% interest rate
- ► No principal or interest payments for the first year
- ► No collateral or personal guarantee required

### **FORGIVABLE**

Loan balance is fully forgiven at the end of the 5th year if the applicant

- Is not in current default
- ► Has no payment delinquencies of 90 days or more
- Is still open and operating
- Used the loan for approved purposes

### **FEES**

- ► \$100 application fee
- > \$400 closing fee



# Main Street Micro Business Loan – Application

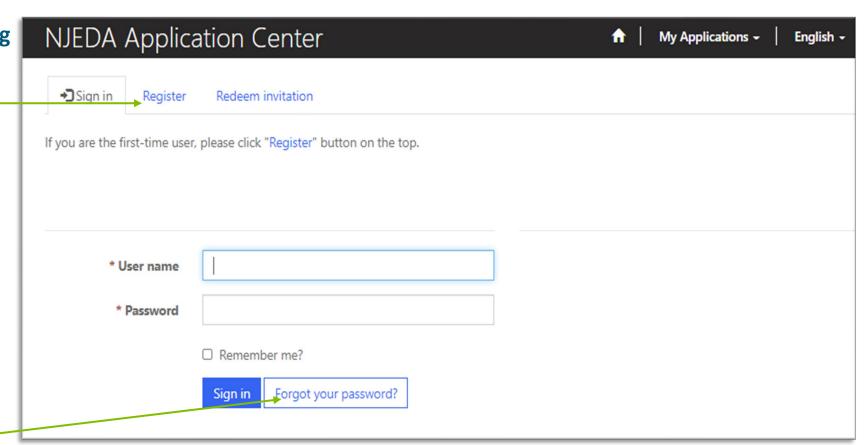
- ► The application will launch October 6, 2022, at 10:00 am and will be found on the NJEDA website at <a href="https://www.njeda.com/microbusinessloan/">https://www.njeda.com/microbusinessloan/</a>
- Customer Care has Spanish speaking call center staff and for all other language assistance applicants can email Languagehelp@njeda.com with your name, spoken language, and telephone number
- Create an account at the NJEDA Online Application Center at <a href="https://programs.njeda.com/en-US/">https://programs.njeda.com/en-US/</a>
- ► Applications will be reviewed on a first come, first served basis from when they are initially submitted
- Applications will go through several stages of review where NJEDA staff will be communicating with applicants throughout the application process
- ➤ Applications will be accepted until all funding is committed, or 3 years after the date of application launch, whichever is sooner.



# **NJEDA Application Center Sign-In Page**

https://programs.njeda.com/en-US/

If this is the first time you are using this portal to apply for an NJEDA product, please click "Register"\_\_\_\_\_\_button on the top



If you have forgotten your password, simply click on the "Forgot your password?" button and follow the instructions.

An email will be sent enabling you to reset. Please note that your Username will be included in the email you receive, be sure to confirm that you are using the correct username when you sign in.

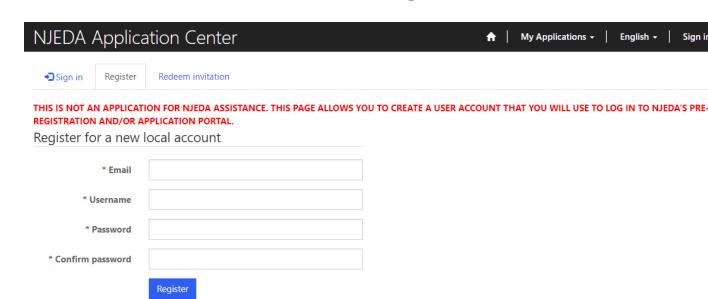


# **How to Register Your Email Address**

1. Enter your email, username (can be the same as your email) and password.

Passwords must contain characters from at least three of the following four classes: uppercase, lowercase, digit, and non-alphanumeric (special).

2. Once information is filled in click "Register"

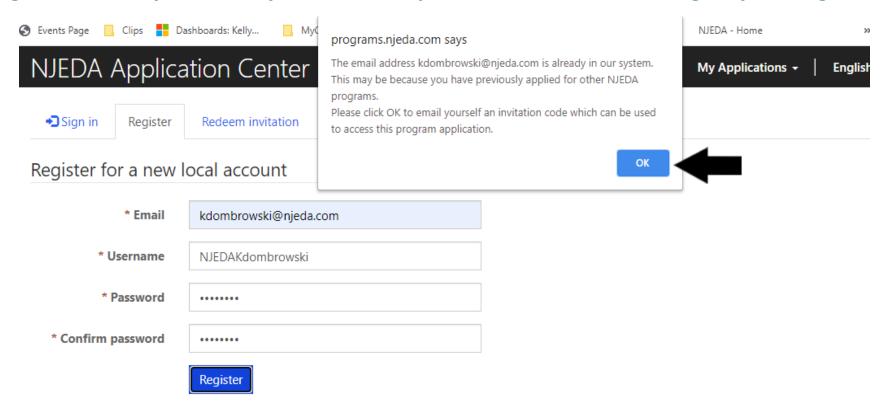






# If Your Email is Recognized By the Application Portal

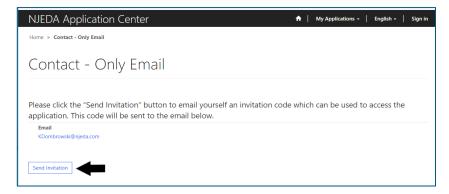
If after clicking on "Register" you receive the following pop-up, that indicates that your email address is already recognized in our system, and you need to request an Invitation Code. Begin by clicking on the blue "OK" button.



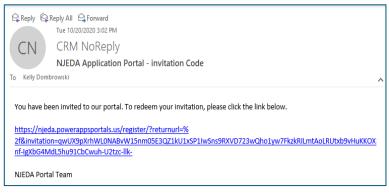


# **Redeeming An Invitation Code**

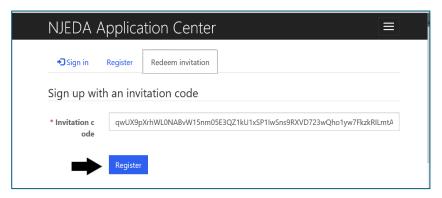
1. Click **SEND INVITATION** to email yourself an invitation code.



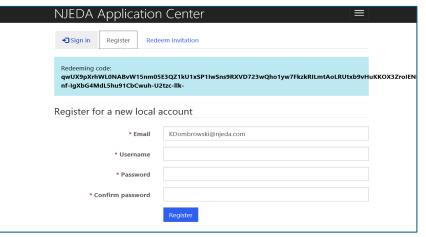
2. Check your email (including junk/spam) for an email from CRMNoReply. Click the link in that email.



3. The link from email should send you to this page on the portal. Make sure you are on the Redeem Information tab and Click REGISTER



4. Fill in the information requested and click REGISTER to complete the process. Remember this username and password – you will need it each time you access the application portal





# **Setting Up Applicant Profile**

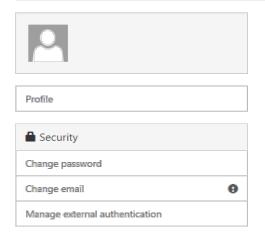
(If Your Email is New and Not Recognized by the Portal)

Home > Profile

### **Setting up your Profile**

- Once you click Register, you must enter "Your Information"
- First Name, Last Name and PhoneNumber is Required
- Confirm your email address is correct
   (this will be the primary way the NJEDA contacts your business)
- 4. Once complete, click "Update"

### Profile



Please provide some information about yourself.

If you need language assistance, please send NJEDA your name, spoken language and telephone number to languagehelp@njeda.com

Your information

First Name \* Last Name \*

E-mail Phone \*

sample@sample.com

Title



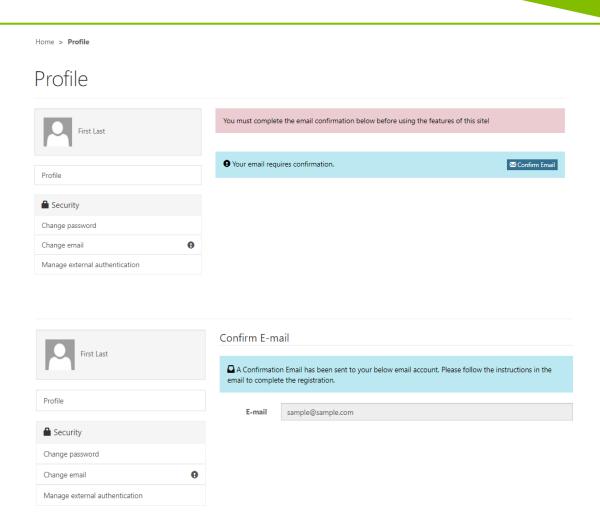
**Organization Name** 

Web Site



# **Confirming Email**

- Once "Your Information" is complete, you will need to confirm your email.
- 2. Within the blue box, click on "Confirm Email"
- 3. An email will be sent to the email address listed.
- 4. Go to your email and follow the instructions within the email.
- 5. You MUST confirm your email address







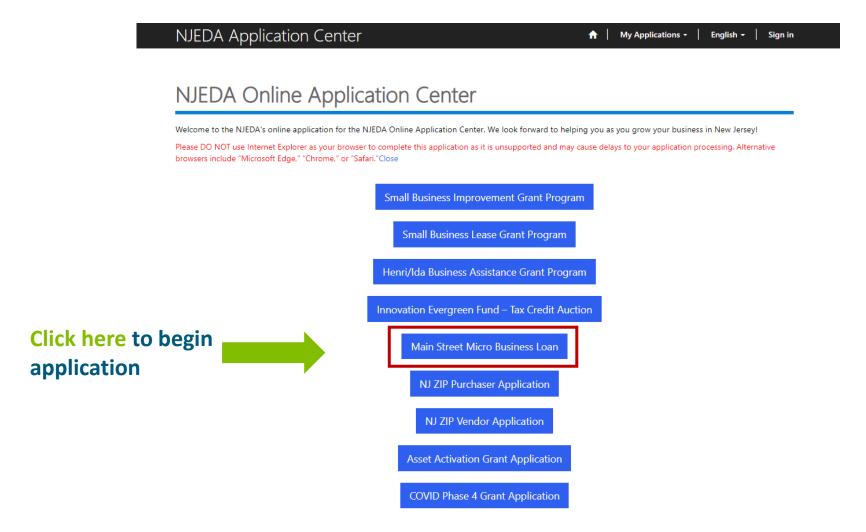
# **Trouble Logging Into the Portal?**



If you are having any issues creating a username or password, redeeming an invitation code, or generally logging into the portal, please call our **Customer Care line (844) 965-1125** or and visit njeda.com to use the chat box feature.

# **NJEDA Application Center Sign In Page**

https://programs.njeda.com/en-US/





# **Start Application**

Read this information before

starting your application.

### NJEDA Application Center

↑ My Applications → English →

SBLG Test -

Home > Main Street Micro Business Loan Application List

### Main Street Micro Business Loan Application List

Welcome to the NJEDA's Main Street Micro Business Loan application. We look forward to helping you grow your micro business in New Jersey! Before you get started with your application, please review the questions below to ensure your business is eligible

- Does your business meet the below eligibility requirements?
- Are you a nonprofit, for-profit, or home-based micro business?
- Does your entity have annual gross revenues of \$1,500,000 or less acc
- recent federal tax return that the applicant was required to file?
- Does at least one owner of your business have a minimum 600 credit score?
- Does your entity have 10 or less full time employees?
- Is your entity legally registered to do business in New Jersey, and able to provide a current tax clearance certificate from the NJ Division of Taxation?
- . Has your entity been legally formed and in operation at least six months prior to the date of this application?

The maximum amount of financing available for each eligible business under the Main Street Micro Loan is \$50,000.

There is a limit of one loan per business entity, as determined by the Employer Identification Number (EIN). If you are a business entity with multiple locations operating under a single EIN, you will be limited to one application under the sole EIN.

Loans under the Main Street Micro Business Loan may be used for:

- Future operating expenses, which may be held as working capital to fund such future operating expenses. Examples include payroll, rent, mortgage, utilities, taxes, and inventory
- Future purchases of equipment (installation and construction costs of equipment cannot exceed \$1.999.99)

### The following are not eligible uses:

- · Home-based businesses cannot use loan proceeds for any residential costs (i.e. home mortgage/lease payments)
- · Refinancing of existing debt
- · Personal, non-business obligations or costs incurred by related entities
- Construction
- Equipment requiring installation or construction costs in excess of \$1,999.99
- Rolling stock (i.e. no cars, trucks, or vans can be purchased)

Please review the Main Street Micro Business Loan Application Checklist before beginning the application process below.

Click CREATE button to start application.





# **Main Street Micro Business Loan Checklist**

ltem	
Only one application per Employer Identification Number (EIN)	
NOTE: Previous Micro Business Loan applicants and/or recipients are eligible to apply	
Application must be submitted using your organization's registered legal name:  Please check here to confirm the name of applicant/entity is correct.  The micro business applying must be in substantial good standing with the NJ Department of Labor and Workforce Development, the NJ Department of Environmental Protection, and Department of Treasury (as determined by each Department)  Must be in good standing with previous NJEDA approvals.	
If applicant company has a "Doing Business as Name  Please be prepared to provide a Certificate of Alternate Name issued by Division of Revenue and Enterprise Services.  Copies can usually be found on the state business records website Division of Revenue & Enterprise Services: Business Records Service (njportal.com)	
If the applicant is a Sole proprietor or General Partnership:  □ Sole Proprietors and General Partnerships, in existence for at least 6 months prior to the date of application, must provide their Certificate of Trade Name that is filed with the County Clerk  □ The business must also be registered with the State of New Jersey. (State of New Jersey Online Tax/Employer Registration)	
Out of State: If your business is not registered in the State of NJ and based in NJ you are ineligible for this loan. If your entity was formed out of state but operates within the State of NJ, you must file a Certificate of Authority when registering the business in NJ and provide that certificate.	
Applicants must know their company's "Date Formed/Established". This date would match their formation document.  Applying entity must be formed at least 6 months prior to the date of application to be eligible.	
Provide the last three years of federal tax returns applicant was required to file (if available) –  Annual gross revenue must be \$1.5 million or less based off last federal tax return the applicant was required to file to be eligible.  If applicant has received an extension for 2021 federal tax return, they must provide proof of that extension at time of application and then provide their tax returns for 2020, 2019, and 2018 (if available).  If the business was newly formed in 2021, and did not file a federal business tax return, and 2021 is the only year to verify revenue, the applicant must provide proof of the approved IRS federal business tax return extension.  If the business was newly formed in 2022, and at least six months prior to the date of application, and has not filed a tax return yet, the applicant should provide 2022 financial statements and P&L reports. At the turn of the new year, NJEDA may request for the applicant to provide their 2022 tax return, and/or proof of the approved IRS federal business tax return extension.	
For every owner please be prepared to provide:    For ALL individuals : Full name as on identification, Personal Address, Social Security Number, email address, and phone number.    A credit score of at least a 600 is required from at least one owner to be eligible   For Operating Businesses or Finance or Investment Firms: Three years business tax returns   For Trust - Trust Agreement	
Current and printed NJ Tax Clearance Certificate for applicant is required (cannot be approved until received)  Directions for securing your tax clearance certificate Email BusinessAssistanceTC.Taxation@treas.nj.gov_with issues or concerns	

Documentation supporting what the loan will be used for:	
☐ EDA will need documentation to validate the costs identified in your loan application.	
☐ The amount will need to add up to the total amount requested	
Documentation Examples:	
Payroll: Ex. Payroll Summary/Ledger, Form 940, Form 941	
Rent: Current lease with rental information	
Mortgage: Most recent statement/bill (not eligible for home-based businesses)	
Utilities: Most recent bill (not eligible for home-based businesses)	
Taxes: Most recent municipal statement/bill	
Inventory: Invoices to support costs	
Insurance	
☐ Any other business-related expense to support business operations: invoices of services needed can be provided if the loan is being used to purchase equipment:	
□ Provide estimates/quotes (can't be paid for already)	
☐ If equipment requires a major/professional installation, then you must provide estimates for the installation as well.	
☐ If installation or construction work is over \$1,999.99 then it will be deemed not eligible.	
☐ If the loan is to help support future working capital expenses: Bills, invoices, and proof to validate those costs.	
Please note this loan cannot be used to buy any type of vehicle, food truck, van, refinance existing debt, personal	
expenses, expenses unrelated to the business operations of the applicant, past due bills, or construction costs.	
Are you a home-based business?	
☐ Your business must be formed at least 6 months prior to the date of application in order to be eligible.	
Residential expenses <i>are not eligible</i> as working capital expenses (i.e., rent, mortgage, taxes and utilities).	
Are you a 501c Non-Profit Organization?	
☐ Your organization must be formed for at least 6 months prior to the date of application to be eligible.	
You must provide your non-profit determination letter from the IRS	
If you do not file a tax return, then you must provide your last 3 years of CPA prepared financial statements	
No personal guarantees will be required, and no personal tax or financial statements are required	
Must submit an NJEDA schedule of debt form	
☐ Internally prepared interim income statement and balance sheet if the last annual financial	
statement provided is more than 90 days old.	_
Application fee of \$100 (non-refundable) will be due at time of application. Closing fee of \$400 will be due after approval	
and to receive funds.	
NJEDA must verify receipt of check prior to moving forward. Therefore, payment by check may take several days to receive	
and verify. Applicants seeking an expedited review are recommended to pay by credit card.	



# **Primary Point of Contact**

Provide contact information for the Primary Point of Contact for this application

Is the Primary Point of Contact legally authorized to submit the application on behalf of the applicant company?\*

Is the Primary Point of Contact the CEO?\*

Is the Primary Point of Contact authorized to speak to the media on behalf of the company?\*

If the answer is "No" to any of the above questions the applicant will have an opportunity to enter this information later in the application.

rimary Point of Contact
Throughout the life of a project – from application, to approval, to closing, and to certification/servicing – NJEDA will need to engage with various members of your team. This section collects contact information for individuals we may need to speak with as part of this project.
Please provide contact information for the primary point of contact within the applicant company that NJEDA will keep updated on the status of this application.
NOTE: It is highly recommended that the primary point of contact be the individual that is currently filling out this application. If the primary point of contact is different than the individual that is currently filling out the application, the primary point of contact individual should also create a user name and password on this application portal to receive all future correspondence.
Salutation
First Name *
Middle Intital
Last Name *
Suffix
Title *
Email *
Email Confirmed *
Please be sure the email address you enter is a valid email address, as this will be the primary address by which NJEDA contacts you on the status of this application.  Phone Number *
Provide a telephone number
Is the Primary Point of Contact legally authorized to submit this application on behalf of the applicant company? *
Is the Primary Point of Contact the Chief Executive Officer/equivalent officer for North America operations, or equivalent highest-ranking executive for the applicant company? *
Is the Primary Point of Contact authorized to speak to the media on behalf of the company? *



# **Authorized Representative**

If the Primary Point of Contact is NOT the Authorized Representative, the applicant will be prompted to fill out the contact information for the Authorized Representative.

The application must be submitted by an individual who is legally authorized to sign documents on behalf of the applicant company.

**NOTE:** If the Primary Point of Contact is the Authorized Representative you will not see this page.

Authorized Representative	
This application includes company representations and certification and must be submitted by an individual who is legally authorized to sign documents on behalf of the applicant company.	
Salutation	
	]
First Name *	
Middle Intital	
Last Name *	=
Suffix	
Title *	7
Email®	٦
	_
Email Confirmed *	7
Phone Number	7
Provide a telephone number	_
Would you like the Authorized Representative to receive email communications from NJEDA about the status of your application?*	Ī
•	J
authorized Representative Address	
Street Address 1 *	
Street Address 2	=
Soliton Assit Elenario	
Suite, Apt, Floor?	
City *	₃ NJ <b></b> ∤I
State*	ECONOMIC DEVELO

# **Chief Executive Officer/Owner/Equivalent**

If the Primary Point of Contact does not hold this role, please provide the contact information for the CEO, owner, or equivalent highest-ranking executive for the applicant company.

**NOTE:** If the Primary Point of Contact is the CEO, owner, or equivalent highest-ranking executive you will not see this page.

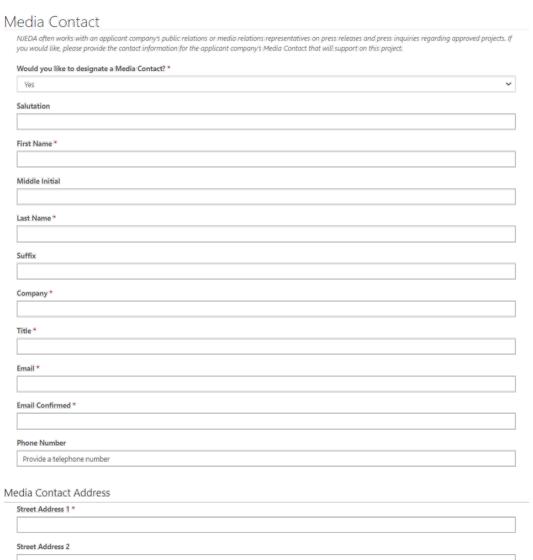
hief Executive Officer/Owner/Equivalent	
if the Primary Point of Contact does not hold this role, please provide the contact information for the owner, CEO, or equivalent highest-ranking exapplicant company.	ecutive for the
Salutation	
First Name *	
[Middle Initital]	
Last Name <sup>9</sup>	
Suffix	
Title*	
Emaîl ★	
Email Confirmed *	
Phone Number *	
Provide a telephone number	
Would you like the Chief Executive Officer/Owner/Equivalent to receive email communications from NJEDA about the status of your a	pplication? *
	*
nief Executive Officer/Owner/Equivalent Address	
Street Address 1 *	
Street Address 2	
Criston Andr. Blown/D	
Suite, Apt, Fleoi?	
City. <sup>∞</sup>	



### **Media Contact**

Please indicate if the applicant organization would like designate a Media contact to communicate with a NJEDA representative.

If **YES**, you will be prompted to fill out additional contact information for the Media Contact.



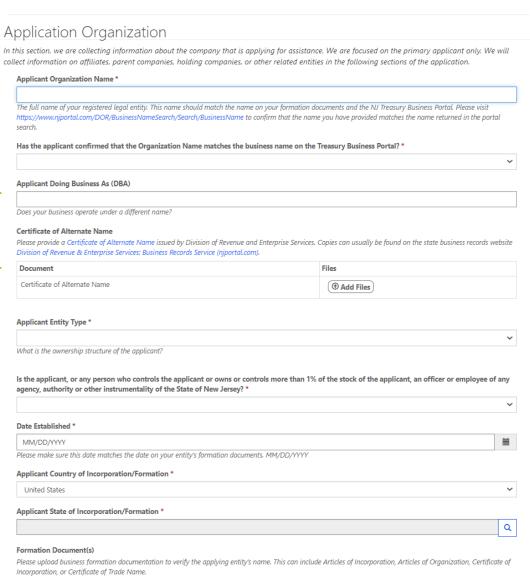
Suite, Apt, Floor?



Please provide information about the company that is applying for assistance.

If your business operates under a different name, please provide the information \_\_\_\_\_ here.

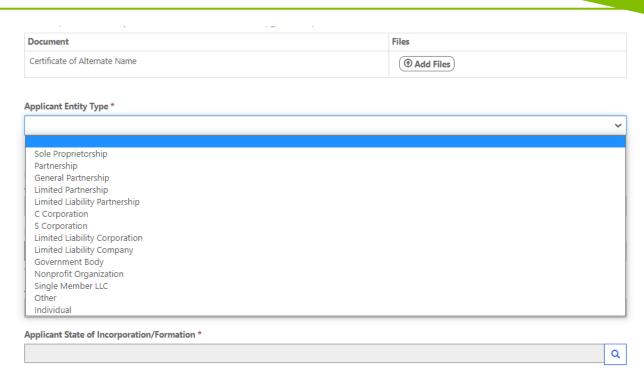
Provide the Certificate of Alternate name here





Sole Proprietors: Provide a Certificate of Trade Name filed with the county clerk (https://www.njeda.com/wp-content/uploads/2021/09/Certificate-of-Trade-Name-Sole-Prop\_Redacted.pdf)

Select the Applicant Entity Type from the drop-down list



### Formation Document(s

Please upload business formation documentation to verify the applying entity's name. This can include Articles of Incorporation, Articles of Organization, Certificate of Incorporation, or Certificate of Trade Name.

Sole Proprietors: Provide a Certificate of Trade Name filed with the county clerk (https://www.njeda.com/wp-content/uploads/2021/09/Certificate-of-Trade-Name-Sole-Prop\_Redacted.pdf)

LLC: Provide a Certificate of Formation (https://www.njeda.com/wp-content/uploads/2021/09/Certificate-of-Formation-LLC\_Redacted.pdf) and Operating Agreement if applicable (https://www.njeda.com/wp-content/uploads/2021/09/Operating-Agreement-LLC\_Redacted.pdf)



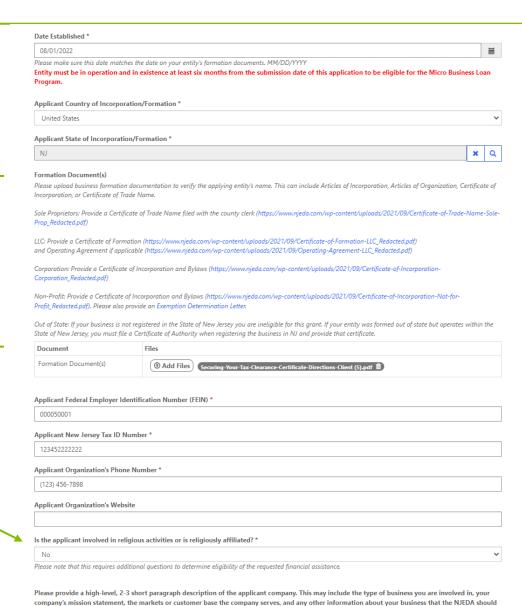
Formation Documents are **OPTIONAL** and do not have to be included in this application.

\*Sole Proprietors and General Partnerships must upload Certificate of Trade Name filed with the County Clerk.

# Is the applicant involved in religious activities or religiously affiliated?

The NJEDA will need to collect additional information from you if your entity is involved in religious activities or is religiously affiliated.

For a copy of the Religious Activity Questionnaire form **CLICK HERE**.





Click the magnifying glass to launch the NAICS search window.

Use the search bar to either enter your NAICS code or search the type of business you are, or the industry in which your business operates.

Please be sure the NAICS code identified is the same code that is listed on your most recent business tax filings.

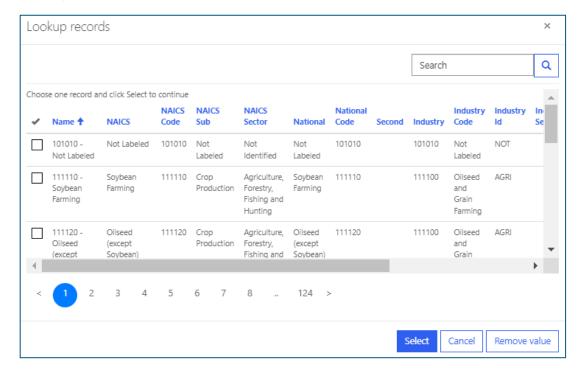
### **NAICS**

In this section, we will collect information about what type of business/organization you are, based on your NAICS Code. To look up your business's NAICS Code, please click the search icon below.

### North American Industry Classification System (NAICS) Code \*

Please select the magnifying glass to launch the NAICS search window. In the upper right hand of the window there is a search bar. In the search bar, you may enter your NAICS code (if you know it), the type of business you are, or the industry in which your business operates. If your search does not return a result, please try additional terms that describe your business until you return a result.

Please be sure to use the same code that is listed on your most recent business tax filings. For help, please see the North American Industry Classification System (NAICS) U.S. Census Bureau website.





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### **Upload Current NJ Tax Clearance Certificate**

**NOTE**: This document is not required at the time of application but will be required prior to approval. Certificates may be requested through the State of New Jersey's online Premiere Business Services (PBS) portal. Under the Tax & Revenue Center, select Tax Services, then select Business Incentive Tax Clearance. If the applicant's account is in compliance with its tax obligations and no liabilities exist, the Business Incentive Tax Clearance can be printed directly through the **Premier Business Services portal** https://www16.state.nj.us/NJ PREMIER EBIZ/jsp/ home.jsp.

### **Prior NJEDA Assistance**

If YES, please describe the NJEDA assistance and be as specific as possible

# Tax Clearance Certificate Please note this is not required at the time of application, but will be required prior to approval. Certificates may be requested through the State of New Jersey's online Premiere Business Services (PBS), portal. Under the Tax & Revenue Center, select Tax Services, then select Business Incentive Tax Clearance. If the applicant's account is in compliance with its tax obligations and no liabilities exist, the Business Incentive Tax Clearance can be printed directly through PBS. CLICK HERE for instructions on how to secure your tax clearance certificate. Tax Clearance Certificate Document Files Tax Clearance Certificate Document(s) Prior NJEDA Assistance Has the applicant, or any related parties, previously received NJEDA assistance? \*



### **Organization Details**

Provide organizational details including number of full time and part time employees at time of application and three months prior to the application

**NOTE:** Home-based businesses <u>cannot</u> use loan, proceeds for any residential costs (i.e. home mortgage/lease payments)

Provide your annual gross revenue; this amount must match the information provided on the organizations most recent filed federal income tax return.

**Upload 3 consecutive years\*** of Federal \_\_\_\_\_income tax returns for the applicant company.

Full Time Employees (W2) at the time of applicat	100 *
Number of Full Time Employees (W2) three mon	ths prior to the application *
Number of Part Time Employees at the time of a	pplication *
Number of Part Time Employees three months p	rior to the application *
la the antitude house haved having 2 *	
s the entity a nome-based business: *	
s the entity a nome-based business: ^	
"Home-based business" means a business that does n	
"Home-based business" means a business that does n	ot have a separate entrance for commercial customers and that requires customers to enter the residential port that bed and breakfast establishments are not considered home-based businesses.
Home-based business" means a business that does n of the property in order to conduct business, provided	
"Home-based business" means a business that does n of the property in order to conduct business, provided is the Entity a Real Estate Holding Company? *	
"Home-based business" means a business that does n of the property in order to conduct business, provided is the Entity a Real Estate Holding Company? *	that bed and breakfast establishments are not considered home-based businesses.
"Home-based business" means a business that does n of the property in order to conduct business, provided is the Entity a Real Estate Holding Company? *	that bed and breakfast establishments are not considered home-based businesses.  the most recent Federal tax return that the applicant was required to file? *
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"Home-based business" means a business that does n of the property in order to conduct business, provided is the Entity a Real Estate Holding Company? *  What is your annual gross revenue according to the	that bed and breakfast establishments are not considered home-based businesses.  the most recent Federal tax return that the applicant was required to file? *  ost recently filed Federal income tax return.
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"Home-based business" means a business that does in of the property in order to conduct business, provided is the Entity a Real Estate Holding Company? *  What is your annual gross revenue according to the property of the	that bed and breakfast establishments are not considered home-based businesses.  the most recent Federal tax return that the applicant was required to file? *  ast recently filed Federal income tax return.





### **Business Location**

Click on Add a Business Location button to provide information on all the applicant's business locations in NJ.

A Location pop-up will appear and prompt the applicant to answer a series of questions for that business location.

### **Business Locations**

In this section, we would like more specific details on all of the business locations you have in New Jersey under the FEIN you provided earlier in the application, and which of the locations is your primary business location in New Jersey.

Please select the "Add Business Location" button below to report a business location. You must create at least one business location to proceed.

			Add Business Location			
	Address Line 1 🕇	State	City	Zip Code	Is this location the Primary Loca	tion?
	12324 main st	NJ	West Caldwell	07004	Yes	~

Previous Next





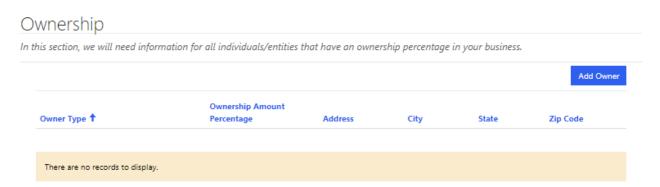
# **Ownership**

In this section, we will need information for all individuals/entities that have an ownership percentage in your business.

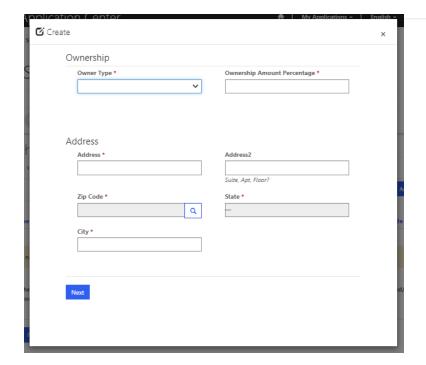
Click on "Add Owner" button to begin

An Ownership "pop-up" window will appear, and it is the responsibility of the applicant to add all individuals/entities that have an ownership percentage in the business.

This pop-up will have to be completed for each owner.



□ I authorize the EDA to obtain such information including, but not limited to, a credit bureau check as it may require, covering the applicant and/or its principals, stockholders and/or investors, \*





# **Diversity, Equity, & Inclusion**

In this section, we would like more information about the diversity of your company. The NJEDA will use this information for tracking purposes only.

Diversity, Equity, & Inclusion
In this section, we would like more information about the diversity of your company. The NJEDA will use this information for tracking purposes only.
With which of the following does the majority owner of the applicant organization self-identify (if applicable)?    Minority
Please select which of the following State of New Jersey certifications the applicant organization currently holds:
Small Business Enterprise (SBE) Disadvantaged Business Enterprise (DBE) Minority-Owned Business Enterprise (MBE) Woman-Owned Business Enterprise (WBE) Veteran-Owned Business Enterprise (VOB) Disabled Veteran-Owned Business Enterprise (DVOB) None of the above Prefer not to answer
Additional DE&I Information
Additional DE&I Information  In this section, we would like more information about any actions your company has taken or is taking with respect to Diversity, Equity & Inclusion. If these questions are not applicable, you may skip them.
In this section, we would like more information about any actions your company has taken or is taking with respect to Diversity, Equity &
In this section, we would like more information about any actions your company has taken or is taking with respect to Diversity, Equity & Inclusion. If these questions are not applicable, you may skip them.  Please describe whether your company's leadership team is made up of a diverse group of individuals. Please provide as much detail as possible about the composition of your leadership team as it relates to groups that have been historically underrepresented (minority, woman, veteran, LGBTQ,
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<sup>☐</sup> Prefer not to answer



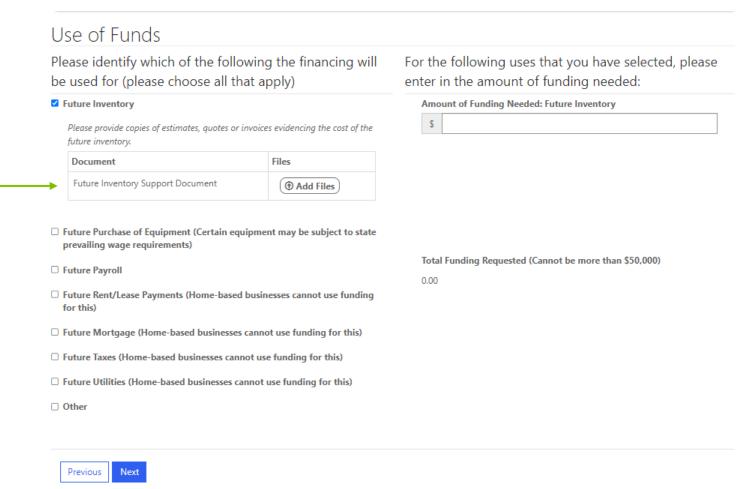
### **Use of Funds**

In this section, identify which of the following the financing will be used for.

- Future Inventory
- ► Future Purchase of Equipment
- Future Payroll
- ► Future Rent/Lease
- Future Mortgage
- Future Taxes
- Future Utilities

For each use provide copies of estimates, quotes or invoices evidencing the cost of the future inventory.

Identify the amount of funding needed for each of the selected uses







# **Additional Information**

Ooes the entity conduct or purvey "adult" activities, services, products, or materials? *	
Ooes entity conduct auctions, bankruptcy sales, fire sales, "lost-our-lease," or similar sales? *	
	~
s entity a transient merchant (peddler, popup store, itinerant vendor)? *	
	~
Ooes the entity conduct activities that may constitute a nuisance? *	
	~
Ooes the entity conduct business for any illegal purposes? *	
	~



### **Legal Questionnaire**

The Legal Questionnaire will need to be completed and signed by an authorized representative in order to proceed.

<u>Click here</u> to download a full copy of the legal questionnaire

### Legal Questionnaire

Persons (entities or individuals) applying for NJEDA programs are subject to the Authority's Disqualification/Debarment Regulations (the "Regulations"), which are set forth in NJA.C. 19:30-2.1, et seq. Applicants are required to answer the following background questions ("Legal Questionnaire") pertaining to causes that may lead to debarment, disqualification, or suspension from eligibility under the Regulations and Executive Orders 34 (Byrne 1976) and 189 (Kean 1988) after consideration of all relevant mitigating factors. Governmental entities are not required to submit this Legal Questionnaire and may leave it empty.

### DEFINITIONS

Notwithstanding any terms defined elsewhere or otherwise herein, the following definitions shall govern in responding to this Legal Questionnaire:

"Affiliates" means any entities or persons having an overt or covert relationship such that any one of them directly or indirectly controls or has the power to control another. For the purposes of application for, or ongoing compliance with, Authority-administered programs, this includes:

- any entities or persons having an ownership interest in Applicant of 10% or greater;
- · any entities in which Applicant holds an ownership interest of 10% or greater; and
- any entities that are named in the application and/or agreement, or that will receive a direct benefit from the financing, incentive, or other
  agreement with the Authority.

Note that any entities or persons fitting these definitions will need to be listed in Part C below.

"Legal Proceedings" means any civil, criminal, or administrative proceedings in a State or Federal court or administrative tribunal in the United States or any territories thereof.

### RELEVANT TIMEFRAMES

Responses should be given based on the following "look-back" periods:

- . For civil matters, those that were either pending or concluded within 5 years of the reporting date;
- . For criminal matters, those that were either pending or concluded within 10 years of the reporting date;
- . For environmental regulatory matters, those that were either pending or concluded within 10 years of the reporting date; and
- . For all other regulatory matters, those that were either pending or concluded within 5 years of the reporting date.

Note that in cases where Applicant has previously submitted and certified a legal questionnaire to the Authority, the Applicant may refer to its prior legal questionnaire and report only those matters that are new or have changed in status since the date of last reporting.

### Part A. Past Proceedings

Has Applicant, or any officers or directors of Applicant, or any Affiliates of Applicant, been found or conceded or admitted to being guilty, liable or responsible in any Legal Proceeding, or conceded or admitted to facts in any Legal Proceedings that demonstrate responsibility for any of the following violations or conduct? (Any child or criminal decisions or verdicts that have been vacated or expunged need not reported.)

1. Commission of a criminal offense as an incident to obtaining or attempting to obtain a public or private contract, or subcontract there under, or in the performance of such contract or subcontract.\*

 Violation of the Federal Organized Crime Control Act of 1970, or commission of embezzlement, theft, fraud, forgery, bribery, falsification or destruction of records, perjury, false awearing, receiving stolen property, obstruction of justice, or any other offense indicating a lack of business integrity or honesty."

No 💙

3. Violation of the Federal or State antitrust statutes, or of the Federal Anti-Kickback Act (18 U.S.C. 874). \*

### Park B. Pending Proceedings

11. To the best of your knowledge, after reasonable inquiry, are Applicant, or any officers or directors of Applicant, or any Affiliates, a party to pending Legal Proceedings wherein any of the offenses or violations described in questions 10.10 above are alleged or asserted against such entity or person? With respect to laws banning or prohibiting discrimination or harassment in the workplace, please provide only information pertaining to any class action lawsuits. 10



Flanc Lists: Big blig is determined hard on the information presented in the completed Application. If, at any time while any aged with the Authority the Applicant challe become assess from the business in a line and any complete and the monophete of the content of the Applicant has a distribution before the Applicant appearing the applican

### Park C. Applicable Affiliates

"Affiliates" means any entities or persons having an overtion covertirelationship such that any one of them directly or indirectly controls or has the power to control another. For the purposes of application for, or ongoing compliance with, Authority-administered programs, this includes:

- any entities or persons having an ownership interest in Applicant of 10% or greater;
- any entities in which Applicant holds an ownership interest of 10% or greater; and
- any entities that are named in the application and/or agreement, or that will receive a direct benefit from the financing, incentive, or other agreement with the Authority.

o you have affiliates to report?**	
(io	•

### CERTIFICATION OF LEGAL QUESTIONNAIRE AND AUTHORIZATION TO RELEASE INFORMATION

This certification whall be signed as follows:

- for a repression, by a polytical executive of her at least the fixed of the president;
- for a partnership, by a general partner;
- for a sale proprietorship, by the proprietors
- for a parenter to family. By the contemperator (business administrator, manager, major, etc.):
- for other than above, by the person with legal responsibility for the application.

Obsely represent and certly that these reviewed the information contained to that spall questionable, and that the fungating information for treat and conglete reader presently of performation for the state of the present of the performance of the performance

The underlyined, an industry the Applicant, understands and advancing partial formation and documents provided to the New levey Concernit General Authority (i) we subject to public disclosure during deliberations of the Authority of public meetings regarding the application and asset for this the minutes of the Authority public meetings and (i) we subject to public disclosure under certain laws, including, but not landed to, the Open Authority public meetings and (ii) we subject to public disclosure under certain laws, including, but not landed to, the Open Authority States and the common law fold: to house.

Legal Questionnaire Dectronic Signature	_
Title®	_
Legal Questionnaire Date Signed <sup>19</sup>	
09/14/2022	

# Certification of non-involvement in prohibited activities in Russia or Belarus pursuant to P.L. 2022, C.3

This information will autofill from earlier components in the application

Certification of non-involvement in prohibited activities in Russia or Belarus oursuant to P.L. 2022, C. 3	
I, Name, Title am authorized to certify that Organization Name is not "engaged in prohibited activities in Russia or Belarus" (as such term is defined in P.L.2022, c. 3., sec. (1)(e)) except as permitted by federal law. I understand that if this statement is willfully false, I may be subject to penalty, as set forth in P.L. 2022, c. 3, section (1)(d).	
IN WITNESS WHEREOF, I have hereunto set my hand this day of Sep 14th 2022.	
I am Authorized Signer and I accept the terms and conditions. *	
	*
lectronic Signature for Russia / Belarus Certification	
I agree to be bound by electronic signatures *	_
•	
Full Name *	

If you are not able to complete this certification of non-involvement because you, your entity or one of its parents, subsidiaries, or affiliates may have engaged in prohibited activities in Russia or Belarus, you will need to provide the NJEDA with a detailed, accurate and precise description of the activities. Please email the NJEDA point of contact on your matter or <a href="mailto:certifications@njeda.com">certifications@njeda.com</a> immediately to commence this process.

If you provide a detailed, accurate and precise description of the activities, you will be given 90 days to cease engaging in any prohibited activities and will be required to provide a completed certification of non-involvement on or before the 90th day. If you do not provide a completed certification of noninvolvement on or before the 90th day, the NJEDA shall not approve you for an economic development subsidy from the NJEDA.

It is highly recommended that you do not submit this application for financial assistance until you can complete this certification.

# **Certification of Application**

All information presented in the application must be certified as being true and accurate.

Applicants that submit willfully false information are subject to criminal prosecution.

# Certification of Application Flighbility of financial assistance by the New Jersey Economic Development Authority (NJEDA) is determined by

requested financing with the NJEDA. \*

Eligibility of financial assistance by the New Jersey Economic Development Authority (NJEDA) is determined by the information presented in this application. Any changes in the status of the proposed project from the facts presented herein could disqualify the project. Only Board Members of the governing board of the particular program for which you are applying, by resolution, may take action to determine project eligibility and to authorize the issuance of funds.

# I, THE UNDERSIGNED, BEING DULY SWORN UPON MY OATH SAY: I affirm, represent, and warrant that the information contained in this application and in all associated attachments submitted herewith is to the best of my knowledge true and complete and that the funding applied for herein is not for personal, family, or household purposes. \* I understand that if such information is willfully false, I am subject to criminal prosecution under N.J.S.A. 2C:28-2 and civil action by the NJEDA which may at its option terminate its financial assistance. \* I authorize the New Jersey Department of Law and Public Safety to verify any answer(s) contained herein through a search of its records, or records to which it has access, and to release the results of said research to the NJEDA. \*



I authorize the NJEDA to provide information submitted to it by or on behalf of the applicant to any bank or State agency which might participate in the



# Fee Acknowledgement

### FEES FOR THE MAIN STREET MICRO BUSINESS LOAN

**Application Fee:** \$100 (non-refundable) at time of application

Closing Fee: \$400

\* All fees are non-refundable.

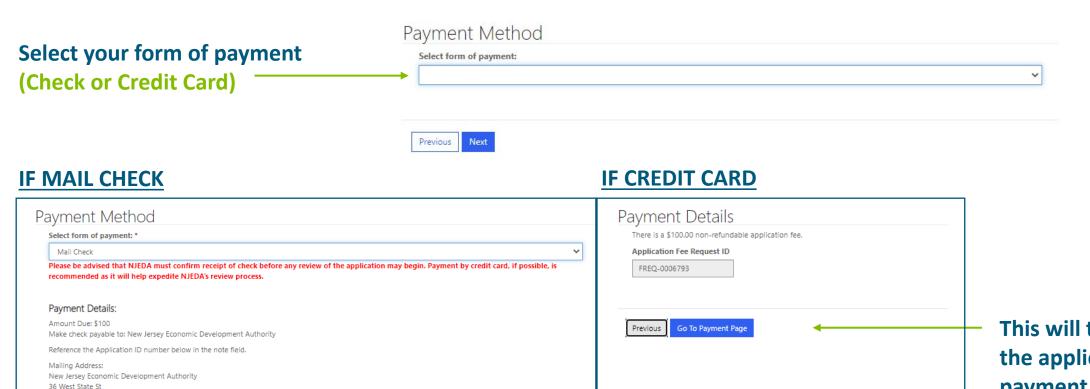
■ I acknowledge that there is a \$100 non-refundable application fee payable to NJEDA prior to submitting this application. \*



# **Payment Method(s)**

PO Box 990 Trenton, NJ 08625-0990

Common Application ID
CAPP-00013100



This will take you out of the application to the payment processing page. Once the fee is submitted you will be sent back to finish the application.



# **Electronic Signature**

### Electronic Signature

Submit

Previous

Pursuant to written policy, the New Jersey Economic Development Authority allows documents to be signed electronically and hereby agrees to be bound by such electronic signatures. Please confirm that you, as a signatory to this document, also agree to be bound by electronic signatures.

□ I agree to be bound by electronic signatures *							
□ I am an Authorized Signer for this organization and I accept the above terms and conditions *							
Full Name *							



# **Submission Confirmation Page**

The submission confirmation page will list the Applicant's application confirmation number. All future application communication will be sent to the email provided in the application.

**Full Application Submitted Page** 

Thank you for submitting your full application for the NJEDA Main Street Micro Business Loan. We appreciate your patience while NJEDA reviews this application.

Your confirmation number is: CAPP-00013100

Any communications on the status of your application will be sent to: Carcan011@gmail.com

For questions regarding your Main Street Micro Loan application, please call or email NJEDA at 1-844-965-1125 or smallbusinessservices@njeda.com

To learn about other NJEDA programs, visit njeda.com

Thank You, NJEDA

Click to "Return to Homepage" to the portal homepage.

Return to homepage



# **Portal Homepage – Application Submitted**

This will show that the application has been submitted.

The NJEDA staff will contact you regarding the status of your application.

### Main Street Micro Business Loan Application List

Welcome to the NJEDA's Main Street Micro Business Loan application. We look forward to helping you grow your micro business in New Jersey!

Before you get started with your application, please review the questions below to ensure your business is eligible.

- · Does your business meet the below eligibility requirements?
- Are you a nonprofit, for-profit, or home-based micro business?
- . Does your entity have annual gross revenues of \$1,500,000 or less according to the most recent federal tax return that the applicant was required to file?
- . Does at least one owner of your business have a minimum 600 credit score?
- . Does your entity have 10 or less full time employees?
- . Is your entity legally registered to do business in New Jersey, and able to provide a current tax clearance certificate from the NJ Division of Taxation?
- · Has your entity been legally formed and in operation at least six months prior to the date of this application?

### Please note

The maximum amount of financing available for each eligible business under the Main Street Micro Loan is \$50,000

There is a limit of one loan per business entity, as determined by the Employer Identification Number (EIN). If you are a business entity with multiple locations operating under a single EIN, you will be limited to one application under the sole EIN.

Loans under the Main Street Micro Business Loan may be used for:

- Future operating expenses, which may be held as working capital to fund such future operating expenses. Examples include payroll, rent, mortgage, utilities, taxes, and inventory
- Future purchases of equipment (installation and construction costs of equipment cannot exceed \$1,999.99)

### The following are not eligible uses:

- · Home-based businesses cannot use loan proceeds for any residential costs (i.e. home mortgage/lease payments)
- Refinancing of existing debt
- · Personal, non-business obligations or costs incurred by related entities
- Construction
- Equipment requiring installation or construction costs in excess of \$1,999.99
- · Rolling stock (i.e. no cars, trucks, or vans can be purchased)

Please review the Main Street Micro Business Loan Application Checklist before beginning the application process below.



mmon plication ID	Applicant Organization Name	Applicant Entity Type	Federal Employer Identification Number (FEIN)	Application Status	Created On	Full Application Submitted
CAPP-0001310	00 Test Business Name	General Partnership	000050001	Submitted	08/29/2022 2:59 PM	09/14/2022 9:16 AM



